

ALLAN GRAY BALANCED FUND
Fact sheet at 30 September 2006

Sector: Domestic AA Prudential Medium Equity
 Inception Date: 1 October 1999
 Fund Managers: Stephen Mildenhall, Arjen Lugtenberg, Duncan Artus, Ian Liddle, Delphine Govender, Orbis Investment Management Limited

The Fund's investment strategy is to earn a higher rate of return than the market value-weighted average of the domestic medium equity prudential unit trust sector excluding the Allan Gray Balanced Fund without assuming any greater monetary risk. Risk will be higher than the Stable Fund but less than the Equity Fund.

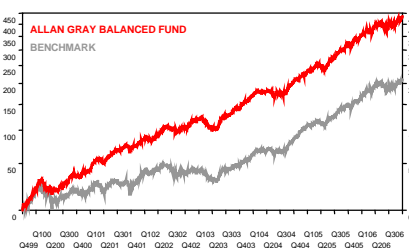
Fund Details	Commentary
<p>Price: 4 184.98 cents Size: R 15 982 537 800 Minimum lump sum: R 5 000 Minimum monthly: R 500 Subsequent lump sums: R 500 No. of share holdings: 49</p> <p>Income Distribution: Bi-annually 01/07/05-30/06/06 dividend (cpu): 80.30 Interest 42.44, Dividend 37.85, Foreign Interest 0.01</p> <p>Annual Management Fee: The monthly charge rate is directly related to the rolling two-year return of the Fund compared with that of its benchmark. The limits are 0.57-1.71% p.a. (incl. VAT).</p>	<p>A feature of the South African market over the last two months has been the renewed weakness of the Rand. With the Rand:US\$ exchange rate now approaching 8, our currency has depreciated by 22% from the R6 level it had in May 2006. Against the Euro and Sterling the depreciation has been even larger. Where the currency goes from here is difficult to predict, but in the absence of foreign investment flows, an even weaker currency might be necessary to balance our trade account which is currently in deficit. We have for some time now expressed our preference for non-Rand denominated assets. With the Funds' full offshore allocation and a preference for Rand hedge type domestic shares, the Fund has benefited from the currency weakness. It is however our view that the full effects of the currency weakness, should it be sustained, will only be realised over time. We continue to see the best prospective returns from Rand hedge type domestic shares, Rand based commodity producers and offshore assets. Domestic consumer orientated shares, which have been the major beneficiaries of Rand strength, are most vulnerable, and we see very little value here.</p>

Top 10 Share Holdings at 30 September 2006*	Asset Allocation																																																					
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* The 'Top 10 Share Holdings' table is updated quarterly.

Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

Long-term cumulative performance (log-scale)


 % Returns Balanced Fund Avg Prudential Fund

Since Inception (unannualised)	435.7	209.0
Latest 5 years (annualised)	25.8	20.6
Latest 3 years (annualised)	30.7	28.6
Latest 1 year	25.4	23.3
Risk Measures		
<i>(Since incep. month end prices)</i>		
Maximum drawdown*	-12.5	-19.2
Annualised monthly volatility	10.5	10.9

* Maximum percentage decline over any period.

Performance as calculated by Allan Gray.

Allan Gray Unit Trust Management Limited

JC de Lange, RW Dower, GW Fury, ED Loxton, WJC Mitchell (Chairman), ER Swanepoel (Non-Executive)

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Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited. Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. All of the unit trusts may be capped at any time in order for them to be managed in accordance with their mandates. Member of the ACI.